Environmental Business Line Overview

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Environmental Business Line
NAVFAC Atlantic
NAVFAC Functional Organization

Vertical:
1. Mission/Accountability
2. Client Interface
3. Project Mgt/Execution
4. Performance Assessment
5. OPCON/PRIDU

Horizontal:
1. Business Processes
2. Resource Allocation
3. Community Mgmt
4. Corporate Metrics
5. NAVFAC Program Mgt/Execution
Environmental Business: Types of Projects

- **EV 1: Compliance** – Studies and plans for regulatory compliance
- **EV 2: Planning** – NEPA documentation for Navy actions
- **EV 3: Restoration** – Design, construction, and long term monitoring for cleanup of hazardous waste sites or munitions sites
- **EV 5: Conservation** – studies and plans for natural and cultural resources
- **EV 6: Services** – labor for pest control, hazardous waste pickup and disposal, oily waste treatment, etc.
Environmental Compliance:

Products & Services:

– Water & Wastewater
– Clean Air
– Asbestos
– Solid and Hazardous Waste
– UST & AST compliance
NEPA Infrastructure/Operations/Range Sustainment

• Infrastructure/Operations:
  – EAs and EISs for:
    • Homebasing/Homeporting
    • MILCON/Facility efforts
    • Range Complex Operations
    • Fleet Major Exercises

• Range Sustainment:
  – Training Capabilities Sustainment
  – Range Capabilities Sustainment
Environmental Restoration

- Environmental Restoration
  - CERCLA, RCRA, UST, BRAC, other remediation
    - Study
    - Design
    - Construction
    - Operation and Management
    - Site Closeout
    - Optimization

- Environmental Screening Studies in Support of Property Actions
  - Transfer, acquisition, disposal
  - ECPs, Utilities, PPV
Comprehensive shore-side pest management support for Navy/Marine Corps installations

Services include
- Pesticide/pest management consultations
- On-site reviews of pest management programs
- Train and certify installation pesticide applicators/contract inspectors/environmental professionals
- Prepare/review installation Integrated Pest Management Plans
- Authorize installation purchase of pesticides and pest control services
- Review pest control contracts
Natural Resources

- Threatened/endangered species surveys/consultations
- Integrated Natural Resource Management Plans (INRMPs)
- Wetland surveys & mitigation plans
- Remote sensing analysis/GIS mapping of natural resources features
- Wildlife & plant surveys
- Development of brochures for public outreach
- Invasive species consultations/control
- Bird Aircraft Strike Hazard (BASH) support
Marine Resources

Range/Training exercise compliance and planning
- Marine resource assessments (MRAs)
- Density estimates
- Sonar and explosive effects analysis
- NEPA/EO 12114 documentation
- Coastal Zone Management Act compliance
- ESA/MMPA/EFH compliance & consultation
- Mitigation and monitoring

Marine Resources Support Group (MRSG)
- Network of Navy technical experts
- Consistency of products and services
Cultural Resources

• Archaeological surveys
• Historic building and structure evaluations
  – Mitigation for alteration/demolition
  – Preservation/re-use recommendations
• Integrated Cultural Resources Management Plans (ICRMPs)
• Section 106 consultation assistance
Environmental Acquisition Strategies

Focus Areas

- Centralize Larger Contracts
  - East/West coast
    - RAC, CLEAN, other contracts
  - Promote common business practices, tracking of reportable objectives & cost effective approaches

- Centralize Other Contracts at Echelon IV Commands
  - Allow flexible and targeted contracts

Increase use of:

- Fixed Price Contracts (>60%)
- Environmental Multiple Award Contracts (EMAC) (> $100M)
- Small Business Awards (>40%)
- Performance-based Contracting
  - This mechanism has proved to be effective in environmental work
- Basic Ordering Agreements

<table>
<thead>
<tr>
<th>Tool</th>
<th>EV Goal</th>
<th>EV Projected Use (avg.)</th>
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<tbody>
<tr>
<td>Small Business</td>
<td>43%</td>
<td>46%</td>
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<tr>
<td>Fixed Price</td>
<td>50-65%</td>
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<tr>
<td>Multiple Award</td>
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<td>33%</td>
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<tr>
<td>Performance Based Contracting</td>
<td>50%</td>
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### Environmental Business Line: Workload

#### TABLE 1: SUMMARY OF REQUIREMENTS (FY08-FY11)

<table>
<thead>
<tr>
<th>PROGRAMS</th>
<th>08</th>
<th>09</th>
<th>10</th>
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# Proposed Environmental Contracts

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<tr>
<th>Planned Contracts</th>
<th>Duration</th>
<th>Capacity</th>
<th>Award Date</th>
<th>Office</th>
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<tbody>
<tr>
<td>RAC (CP/LB)</td>
<td>5 years</td>
<td>$100,000,000</td>
<td>FY2011 (Mar 11)</td>
<td>NAVFAC L</td>
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<tr>
<td>MRP Vieques (FP/SB/Single)</td>
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<td>FY2010 (Jun 10)</td>
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<td>MRP Global (CP+FP/SB/Single)</td>
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<td>FY2011 (Jan 11)</td>
<td>NAVFAC L</td>
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<tr>
<td>Cultural Resource (FP/8a/Single)</td>
<td>3 years</td>
<td>$3,500,000</td>
<td>FY 2010</td>
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<td>Operational Range Sustainment (FP&amp;CP/UR/single)</td>
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<tr>
<td>NE RAOMAC (FP/SB/MAC)</td>
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<td>HR EMAC (FP/SB/MAC)</td>
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<td>EMAC A, B, C (FP/SB/MAC) 3 Contracts</td>
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<td>EV Tech Services (FP/8a/single)</td>
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<td>P2/EPCRA/SW&amp;HW/OEL</td>
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<td>Water/Wastewater</td>
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<td>FY 2010</td>
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<td>POL,SPCC,NOSC</td>
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<td>LTM Services III WA/AK (FP/SB/Single)</td>
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<td>IR A/E Studies IV (FP/LB/Single)</td>
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<td>Adak Munitions OU B-2 Clearance (FP/LB/Single)</td>
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<td>PBEST Follow On (FP/SB/Single)</td>
<td>5 years</td>
<td>$95,000,000</td>
<td>FY2010 (Mar 10)</td>
<td>NAVFAC ESC</td>
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</tbody>
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<th>Award Date</th>
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<tbody>
<tr>
<td>Restoration (FP/SB/MAC)</td>
<td>5 years</td>
<td>$50,000,000</td>
<td>FY2011 (Oct 10)</td>
<td>NAVFAC SW</td>
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<tr>
<td>Restoration (FP/UR/MAC)</td>
<td>5 years</td>
<td>$350,000,000</td>
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<td>Restoration/Rad Capable (FP/UR/MAC)</td>
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<td>Restoration (FP/SB/MAC)</td>
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<td>$100,000,000</td>
<td>FY2011</td>
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<tr>
<td>Restoration – PERMAC (FP/UR/MAC)</td>
<td>5 years</td>
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<tr>
<td>CERCLA/RCRA/UST SB (2)</td>
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<td>NAVFAC SW</td>
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<td>Cultural Resources (Multiple Award)</td>
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<tr>
<td>NR Habitat Enhancement (SB)</td>
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<td>NR Exotic Pest Eradication (SB)</td>
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<td>NR Studies/GIS</td>
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<td>NR Revegetation (SB)</td>
<td>5 years</td>
<td>$5,000,000</td>
<td>FY 2010</td>
<td>NAVFAC SW</td>
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<td>Compliance Multi-mediaEMAC (SB)</td>
<td>5 years</td>
<td>$10,000,000</td>
<td>FY 2011 (Nov 2011)</td>
<td>NAVFAC Wash</td>
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<tr>
<td>Compliance Multi-mediaEMAC (LB)</td>
<td>5 years</td>
<td>$10,000,000</td>
<td>FY 2010 (Aug 2010)</td>
<td>NAVFAC Wash</td>
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<tr>
<td>Compliance Mult-media Single</td>
<td>5 years</td>
<td>$3,500,000</td>
<td>FY 2010 (Dec 2010)</td>
<td>NAVFAC Wash</td>
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<tr>
<td>Compliance EV Services</td>
<td>5 years</td>
<td>$15,000,000</td>
<td></td>
<td>NAVFAC EURAFSWA</td>
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</table>

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Selection Process: Contract Types

• ID/IQ Contracts
  – Brooks Bill
    • Professional A/E Services
  – Source Selection (single & multiple award)
  – 8a Sole Source

• Types:
  – Fixed Price
  – Cost Reimbursement
  – Fix Price/Cost Reimbursement Hybrid
Selection Process: Boards

• **Board Membership:**

• Slate/Selection and Technical Evaluation Boards are composed of professional staff (P.E., R.A., P.G.) as members and other technical experts, acquisition and legal staff as advisors

• Members of the board have to meet specific training requirements

• Board composition reflects the technical expertise and AOR of the contract scope
Selection Process: Evaluation

• In accordance with FAR:
  – www.acquisition.gov/far/current/pdf/FAR.pdf

Brooks Bill:
– FAR 36.602, Selection of firms for architect-engineering contracts, specifically 36.602-1: selection criteria dictates that we evaluation each contractor in term of its

– 1) Professional qualifications
– 2) Specialized experience
– 3) Capacity to do the work in the required time
– 4) Past Performance
– 5) Location provided that the application of this criteria leave a number of qualified firms
Selection Process: Evaluation

• In accordance with FAR:
  – www.acquisition.gov/far/current/pdf/FAR.pdf

Source Selection:
– FAR 15.304, The evaluation factors and significant subfactors are within the broad discretion of acquisition officials, subject to the following requirements:
  • (1) Price or cost to the Government
  • (2) The quality of the product or service through consideration of past performance, compliance with solicitation requirements, technical excellence, management capability, personnel qualifications, and/or prior experience
  • (3) Past performance
  • (4) The extent of participation of small disadvantaged business in unrestricted acquisitions expected to exceed $550,000
  • (5) For solicitations that offer a significant opportunity for subcontracting, proposed small business subcontracting participation in the subcontracting plan
Federal Government Policy for Small Businesses

FAR 19.201(a)

It is the policy of the Government to provide *maximum practicable opportunities in its acquisitions* to small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business and women-owned small business concerns. Such concerns must also have *maximum practicable opportunity to participate as subcontractors* in the contracts awarded by any executive agency, consistent with efficient contract performance.
• Evaluation factor used in unrestricted procurements

• Evaluation factor is applicable to all offerors – large and small business concerns

• Small Business factor to be equal to the highest rated technical factor
• TWO SUBFACTORS:

  – Past Performance in Utilization of Small Business Concerns

  – Participation of Small Business Concerns for this Project
PREPARING RESPONSIVE PROPOSALS

• RFP response should follow the outline of the evaluation criteria, (e.g. use tabs, number your pages, organize information to follow each factor/subfactor)

• Address all aspects of each factor!

• Provide explanations, as necessary

• Use Attachments provided in the RFP

• Limit marketing “fluff”
A Successful Proposal...

• Is awardable without discussion
• Is concise and relevant to the evaluation criteria
• Presents relevant experience
• Addresses all evaluation criteria
• Organizes the response based on the order of the evaluation factors