Norfolk District FY10/11 Program

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Chief, Projects Branch
Norfolk District
19 November 2009
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Agenda

- Current Program Overview
- Remaining FY09 Awards
- FY 10/11 Program
- Special Focus Areas
  - Centers of Standardization
  - MATOCs
    - Large/Small Business
  - A/E Opportunities
Installation Overview
FY09-13

Fort AP Hill - $152M
Ft Eustis - $308M
DSCR - $18M
Rivanna - $57M
Radford - $33M
Ft Pickett - $46M
Ft Lee - $1,145M
Ft Story - $2M
Fort Belvoir - $394M
Ft Monroe - $0M

$2,262,000,000
# Small Business Prime Awards 09
1 Oct 2009

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<tr>
<th></th>
<th>USACE GOAL</th>
<th>STAT GOAL</th>
<th>NAB</th>
<th>NAE</th>
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<td>5%</td>
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<td>8</td>
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<td>13</td>
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<td>3</td>
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<td>8</td>
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<td>HUBZONE –</td>
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**Note:** EXECUTED TO DATE ($M)
BRAC Workload at Ft Lee

$1.2B Total BRAC Construction

- SCoE HQ
- Ordnance School
- JCoE Transportation Mgmt & Transportation School
- Joint Culinary Institute

Facility Square Footage
- FY 07: 7.5 million sq ft
- FY 11: 13 million sq ft
- FY 13: 15+ million sq ft
MT Innovation at Ft Lee

Flat Roofs with SSMR Mansards

Significant Use of Pre-Cast vs. Brick Exterior
MT Innovation at Ft Lee

Cold Formed Steel Construction
Off-Site Fabrication of Wall Sections

Multi-Piece Steel Lifting and Installations
Fort Belvoir Hospital

- **Project Scope:** 1.275 M GSF hospital complex that includes:
  - seven story main hospital (120 in-patient beds)
  - 4 multi-story clinical buildings
  - Central Utility Plant (CUP)
  - Helipad and ambulance shelter
  - 3500 parking spaces (3100 garaged and 400 surface)

- **Program Amount:** $806.9M, Incrementally funded FY07 through FY10

- **Procurement Method:** *Integrated-Design-Bid-Build*, designed by Joint Venture of HDR/Dewberry and constructed by Joint Venture of Turner/Gilbane

- **Primary Stakeholders:**
  - Tri-care Management Activity (TMA)
  - Joint Task Force Medical Capital Region (JTF-CapMed)
  - Health Facilities Planning Agency (HFPA)
Norfolk District Program
Construction Overview

Military Program
MILCON/BCA5

<table>
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<tr>
<th>Year</th>
<th>MILCON</th>
<th>BRAC Army</th>
<th>Other</th>
<th>OMA/SRM</th>
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Fort Lee Program

(Million)

FY07 FY08 FY09 FY10 FY11 FY12 FY13

$0 $50 $100 $150 $200 $250 $300 $350 $400 $450 $500 $550 $600

MILCON BRAC Army BRAC Joint OMA/SRM
Fort Eustis Program

(Million)

FY07  FY08  FY09  FY10  FY11  FY12  FY13

$0  $25  $50  $75  $100  $125  $150

- MILCON
- BRAC Army
Defense Supply Center Richmond (DSCR)

(Million)

FY07 FY08 FY09 FY10 FY11 FY12 FY13

$0 $10 $20 $30 $40 $50

MILCON Water Distribution Upgrade

US Army Corps of Engineers – Norfolk District

BUILDING STRONG®
Langley Air Force Base

(Million)

FY07 FY08 FY09 FY10 FY11 FY12 FY13

$0 $25 $50 $75 $100

MCAF BRAC DOD NAF

US Army Corps of Engineers – Norfolk District
American Recovery and Reinvestment ACT (Stimulus)

- CDC at Eustis: $8,000,000
- Housing & Paving at Radford: $1,000,000
  - Both D-B
- Shoreline Protection at Fort Story $2,000,000
- Roadwork at Fort Lee: $2,000,000
FY09 Remaining MCA Program

• Vehicle Paint Facility, Fort Eustis; PA: $3.9M; Advertise: 5 Nov 09; Award: Dec 09 (Small Business solicitation)
• MCON P-879 Channel Deepening in the Elizabeth River; PA: $45M; Advertise: Jan 10; Award: Feb 10
FY10 BRAC Program

- (BCA) Troop Medical Clinic, Fort Lee: $18M; Advertise Apr 09; Award Nov 09
- (BCA) Central Issue Facility, Fort Lee $6.6M; Advertise Aug 09; Award Nov 09
- (BCA) DCMA HQ, Fort Lee: $21M; Advertise Oct 09; Award Dec 09 (LB MATOC)
- (BCA) USMC Collocated Courses, Fort Lee: $23M; Advertise Jul 09; Award Nov 09
- (BCA) Troop Store (AAFES Shoppette), Fort Lee: $1.0M; Advertise Oct 09; Award Nov 09
FY10 Program BRAC

- (BCA) JTF Civil Support, Fort Eustis: $19M; Advertise Sep 09; Award Dec 09
- Renovation of Bldg 661, Fort Eustis: $4M; Advertise 5 Nov 09; Award Dec 09
- (BCA) IMA HQ, Fort Eustis, $6.7M; Advertise Dec 09; Award Feb 10
  - (BCA) Renovation for NETCOM/ACA, Fort Eustis: $3.2M; Advertise Dec 09; Award Feb 10
  - (BCA) Renovation for AAA/902MI, Fort Eustis: $1.6M; Advertise Dec 09; Award Feb 10
FY10 MILCON Program

• West & Lasalle Gate Upgrades, Langley: $10M; Advertise Oct 09; Award Dec 09

• Artifact Storage Facility, Fort Lee: $31M; Advertise Oct 09; Award Dec 09

• Warrior in Transition Facility, Fort Eustis: $5M; Advertise Oct 09; Award Dec 09

• SCOE EOD Field Training, Fort AP Hill: $9M; Advertise Oct 09; Award Dec 09

• Training Support Center, Fort AP Hill: $10M; Advertise Oct 09; Award Dec 09

• Infantry Platoon Battle Course, Fort AP Hill: $4.9M; Advertise Oct 09; Award Dec 09
FY11 MILCON Program

- Asymmetric Warfare Group Training Facilities, A. P. Hill: $60M; Advertise Aug 10; Award Dec 10
- 100M Indoor Range, A. P. Hill: $6M; Advertise Aug 10; Award Dec 10
- 800M Range, A. P. Hill: $4M; Advertise Aug 10; Award Dec 10
- Demolition Range, A. P. Hill: $4M; Advertise Aug 10; Award Dec 10
- 1200M Range, A. P. Hill: $15M; Advertise Aug 10; Award Dec 10
- Warrior in Transition Facility, Fort Eustis: $28M; Advertise Aug 10; Award Dec 10
- Company Ops Facilities, Fort Lee: $5M; Advertise Aug 10; Award Dec 10
- Artifact Storage, Fort Lee: $27M; Advertise Aug 10; Award Dec 10
- Qualification Training Range, Fort Lee: $8M; Advertise Aug 10; Award Dec 10
## Norfolk District Program
### Remaining FY10 Contract Solicitations

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<th>Type of Action</th>
<th>Anticipated Solicitation Date or Quarter</th>
<th>Description of Project or Acquisition</th>
<th>Location</th>
<th>Anticipated Award Amount</th>
<th>Anticipated Proposal Due Date</th>
<th>Anticipated Award Date</th>
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<td>15-Apr-09</td>
<td>Vehicle Paint Facility</td>
<td>Fort Eustis</td>
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<td>Central Issue Facility</td>
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Centers of Standardization

- **Norfolk District/NAD (7)**
  - General Instructional Facility
  - Classroom 21
  - Enlisted personnel Dining Facility
  - Mil. Entrance Processing Stations
  - Family Housing RFP
  - Information Systems Facility
  - Criminal Investigation Facility

- **Ft. Worth District/SWD (7)**
  - Unaccompanied Enlisted Personnel Housing
  - Basic Training Complex/One Station Unit Trainee
  - Advanced individual Training Complex
  - Reception Barracks
  - Warriors In Transition (WIT)
  - General Purpose Warehouse
  - Central Issue Warehouse

- **Savannah District/SAD (6)**
  - Brigade Operations Complex
  - Tactical Equipment Maintenance
  - Company Operations Facility
  - Battalion HQ
  - Brigade HQ
  - Command & Control Facility (C2F)
    (Shared responsibility w/SAM)
    - Division HQ
    - Corps HQ
Centers of Standardization

- **Huntsville Center** (15)
  - Physical Fitness
  - Outdoor Sports Facility
  - Child Development (2)
  - Youth Activity Centers
  - Consolidated Fire, Safety and Security Facility
  - Fire Station
  - Army Community Service Center
  - Bowling Center RFP
  - Hazard Material Storage
  - Close Combat Tactical Trainer
  - Mil. Ops. Urban Terrain Facility
  - Training Ranges
  - Battle Cmd Training Ctr.
  - Training Support Ctr.
  - Medical Facilities

- **Louisville District/LRD** (2)
  - Army Reserve Centers
  - Operational Readiness Training Complex

- **Honolulu District/POD** (2)
  - Unaccompanied Officers Quarters
  - Transient Officers Quarters
COS– Anticipated FY10 Awards

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<td>67522</td>
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<td>67792</td>
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<td>69150</td>
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<td>72523</td>
<td>Fort Leonard Wood, Missouri</td>
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* Note: Most are RTA with acquisition strategy already determined – COS MATOC, COS SATOC or 8(a)
## COS– Anticipated FY11 Awards

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<td>53789</td>
<td>Presidio of Monterey, California</td>
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<td>53794</td>
<td>Fort Jackson, South Carolina</td>
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<td>Fort Drum, New York</td>
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<td>65009</td>
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<td>GIB (Addition to CBRN Training Facility)</td>
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<td>Fort Bliss, Texas</td>
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* Note: Potential for new COS MATOCs or SATOCs to support the FY11 Program
Enlisted Personnel Dining Facility
EXISTING Contract Acquisition Map

LEGEND

NW DFAC SDV MATOC
1- Veterans Enterprises Technology Services
2- Brigadier Construction Services

Camp Atterbury (1)

Fort Leavenworth (1)

Fort Sill (1)

Fort Bliss (1)

Fort Hood (1)

White Sands MR (1)

NE DFAC SDV MATOC
1- Leeicro
2- Ironbridge
3- Veterans Const Mgt Group

DFAC Unrestricted C Type

SE DFAC HUBZone MATOC
1- Paul S. Akins
2- GSC
3- I.L. Fleming

Fort Sam Houston(1)

SE DFAC SDV SATOC
Rand Enterprises

Fort Jackson (1)

Fort Benning (2)

Fort Lee (1)

Fort Lee (1)

Fort Leonard Wood (1)

Camp Atterbury (1)

FY-08 Projects
FY-10 Projects
FY-09 Projects

US Army Corps of Engineers – Norfolk District
Norfolk District
MATOC Pool

- SDV
  - Ironbridge Constr
  - Veterans Constr
  - Leebcor
- 8(a)
  - AMC
  - Ortega
  - Homeland
- Hubzone
  - Bay Electric
  - Rocky Hill

- Unrestricted – Pool 1
  - Purcell
  - Jordan/Versar
  - Mortensen
- Unrestricted – Pool 2
  - Balfour Beatty
  - Hensel Phelps
  - Whiting Turner
Norfolk District AE Overview

• Currently Have 4 – 5 Year $50m IDCs
• Currently Have Many Smaller 3-5 Year - $3m to $12m IDCs
• Potential for Future Advertisements Currently Limited, Perhaps Specialty Firms
## Defining Success in Selection

<table>
<thead>
<tr>
<th>Key Point</th>
<th>SF-330 or PROPOSAL CONSIDERATION</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Organization</strong></td>
<td>• Arrange and Include Specialized Experience Following Announcement Listing</td>
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<td></td>
<td>• Arrange Resume’s in a Logical Manner, Either by Discipline or by Consultant</td>
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<td></td>
<td>• Address Selection Criteria Clearly and Obviously</td>
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<tr>
<td><strong>Relevancy</strong></td>
<td>• Clearly Demonstrate Your Team’s Similar Experience</td>
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<td></td>
<td>• Discuss How Your Team’s Experience is Exceptionally Relevant to the Solicitation Tasks</td>
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<td></td>
<td>• Keep a Focus on Quality, Cost, Schedule on Experience Discussions</td>
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<tr>
<td><strong>Presentation</strong></td>
<td>• Professional, Complete, Easy to Read and Follow.</td>
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<td>• Flashy not Required.</td>
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<tr>
<td><strong>Established Relationships</strong></td>
<td>Document Established Relationships With Team Members</td>
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<td>Define or Discuss Process or Practices in Place for Communication/Consultation</td>
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<td></td>
<td>If a New Team Member, Identify Them and Address How They Will be Integrated Into the Project Team</td>
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<td></td>
<td>A New Team Member Could be A Strength</td>
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<tr>
<td><strong>Focus on Quality Control</strong></td>
<td>Address Design/Engineering and/or Construction Quality Control</td>
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<td>Define/Discuss Existing Practices or Practices/Processes Anticipated to Used in This Contract</td>
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<td>Define Some Measures of Quality, and Discuss It’s Implications on Performance</td>
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<td>Include Information from Past Clients</td>
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<tr>
<td><strong>On-Time On-Budget Performance</strong></td>
<td>• Include Information on Past Performance Concerning Award Cost vs. Final Cost – Discuss Results</td>
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<tr>
<td></td>
<td>• Include Information on Project Completion – Meeting commitments</td>
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<td></td>
<td>• Include Methods and Considerations for Managing Scope and Contract Modifications</td>
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</tbody>
</table>
Norfolk District Advertisements

Norfolk District  FBO Solicitations

Questions/Comments